

SUBNET Solutions Inc. Formed by Strategic Merger

Demand Side Solutions Inc. and Protocol Technologies Inc., specialists in substation networking, combine strengths to form SUBNET Solutions Inc.

Calgary, Alberta, Canada, March 1, 2000

Demand Side Solutions Inc. and Protocol Technologies Inc., both based out of Calgary, Alberta, Canada, today jointly announced their amalgamation into a new corporate entity called SUBNET Solutions Inc.

The new company will be located in newly acquired, larger offices in Calgary. Personnel from both companies will be combined to enhance product and service offerings, and to improve development and support capabilities for the many customers

Demand Side Solutions Inc. and Protocol Technologies Inc. have been working closely for the past three years in the areas of software development, test equipment sales, training services, and system integration services. Both companies work with many of the world's electric utilities and equipment suppliers. Resulting from this merger will be streamlined operations and the creation of a single point of contact and support for the combined worldwide customer base.

SUBNET Solutions Inc. is now one of the world's leading suppliers of electric utility substation networking services, SCADA protocol testing equipment, communications protocol training services and system integration.

"We are very excited about this merger of our two companies," says Ameen Hamdon, Managing Partner of Demand Side Solutions Inc. "This will be a mutually beneficial arrangement for shareholders of both previous companies, and for our customers. With products ranging from Substation Explorer™ to the PTI-Plus Test Sets, SUBNET Solutions will be capable of offering a complete line of products for substation networking and testing. Customers and Clients will also have access to the extensive (joint) knowledge base, increasing both the quality and dependability of our support, products and services."

"Combining the strengths of Demand Side Solutions' industry knowledge and the customer base and products of Protocol Technologies Inc. will be a huge benefit to customers as we integrate our two organizations" says Grant Meadows, President of Protocol Technologies Inc. "New products and enhancements will result from this merger in the near term, and our overall offering to customers will be greatly enhanced".

Many new product developments are soon to be released, such as "Substation Explorer™", a network enabled utility substation Human Machine Interface (HMI).

About Demand Side Solutions Inc.

Since 1993 Demand Side has been focused on providing the highest quality software and consulting solutions for the supervisory control and real time information systems of electric utility transmission and distribution systems. Renowned as an independent systems integrator, specializing in DNP 3.0 projects, its clients include: ABB, GE Harris, Georgia Transmission Company, Siemens Empros, and Schweitzer Engineering Laboratories. The Demand Side Instructors have delivered over 40 DNP 3.0 onsite and public training courses, are heavily involved with the International DNP Users' Group and are well-known presenters at many of the major industry exhibitions and conferences.

About Protocol Technologies Inc.

Protocol Technologies was formed in 1998 to manage the recently acquired protocol test set product line from Bailey Network Management, of Houston Texas. PTI test sets are now in use by over 500 customers, in utilities and equipment suppliers around the world.

PTI Test sets are available for over twenty popular SCADA protocols, including DNP 3.0, IEC 870-5 and many others.

Contact:

Ameen Hamdon
Managing Partner
SUBNET Solutions Inc.
T: (403) 270-8885
F: (403) 270-9631
E: hamdon@SUBNETSolutions.com

Contact:

Grant Meadows
Managing Partner
SUBNET Solutions Inc.
T: (403) 270-8885
F: (403) 270-9631
E: GrantM@SUBNETSolutions.com

